

ORACLE

Oracle Cloud Infrastructure 2022

A secure, high-performance platform for all your workloads

Julij Božič

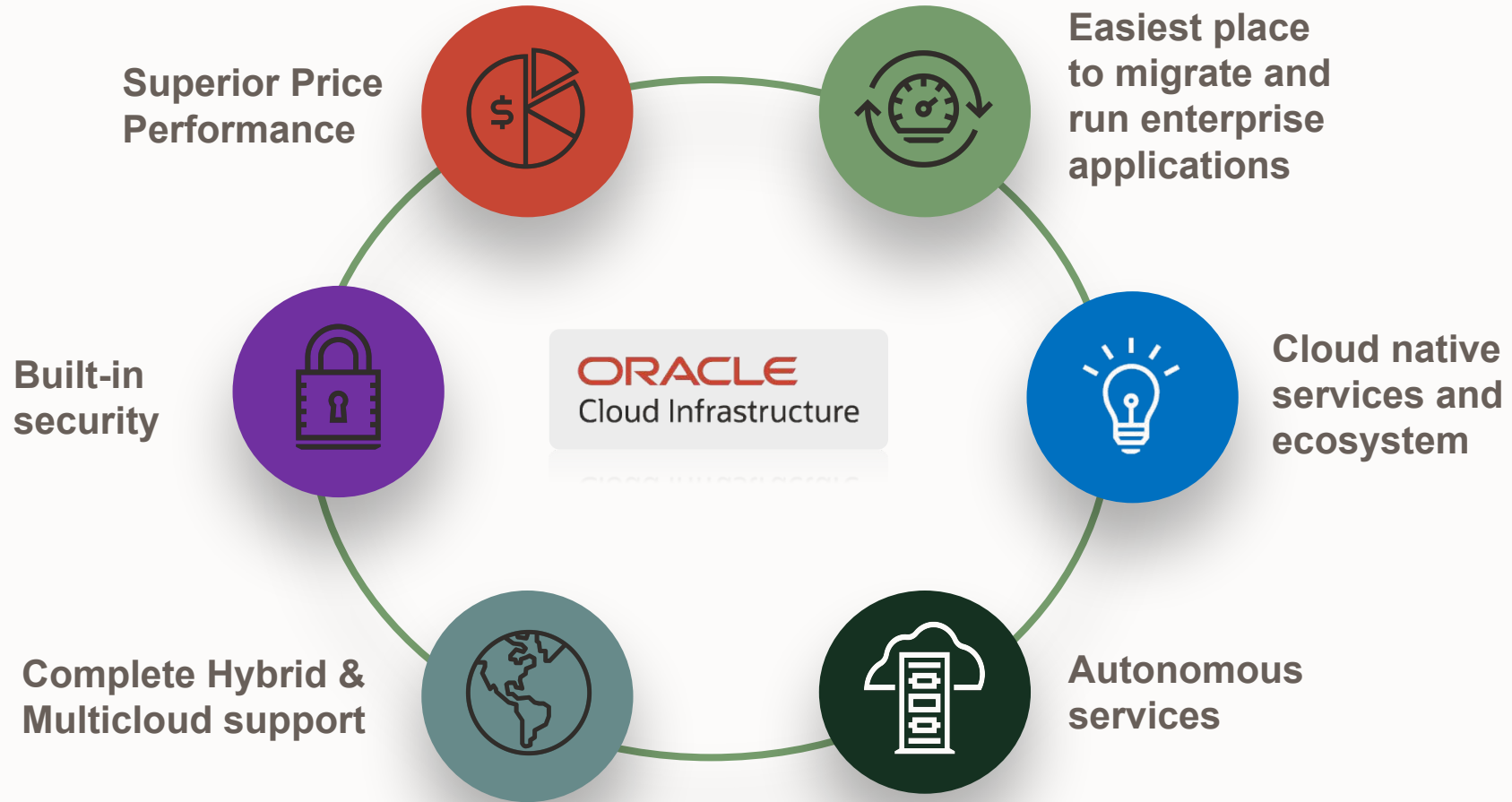
Country Leader Slovenia

ROMASI Technology Cloud Leader

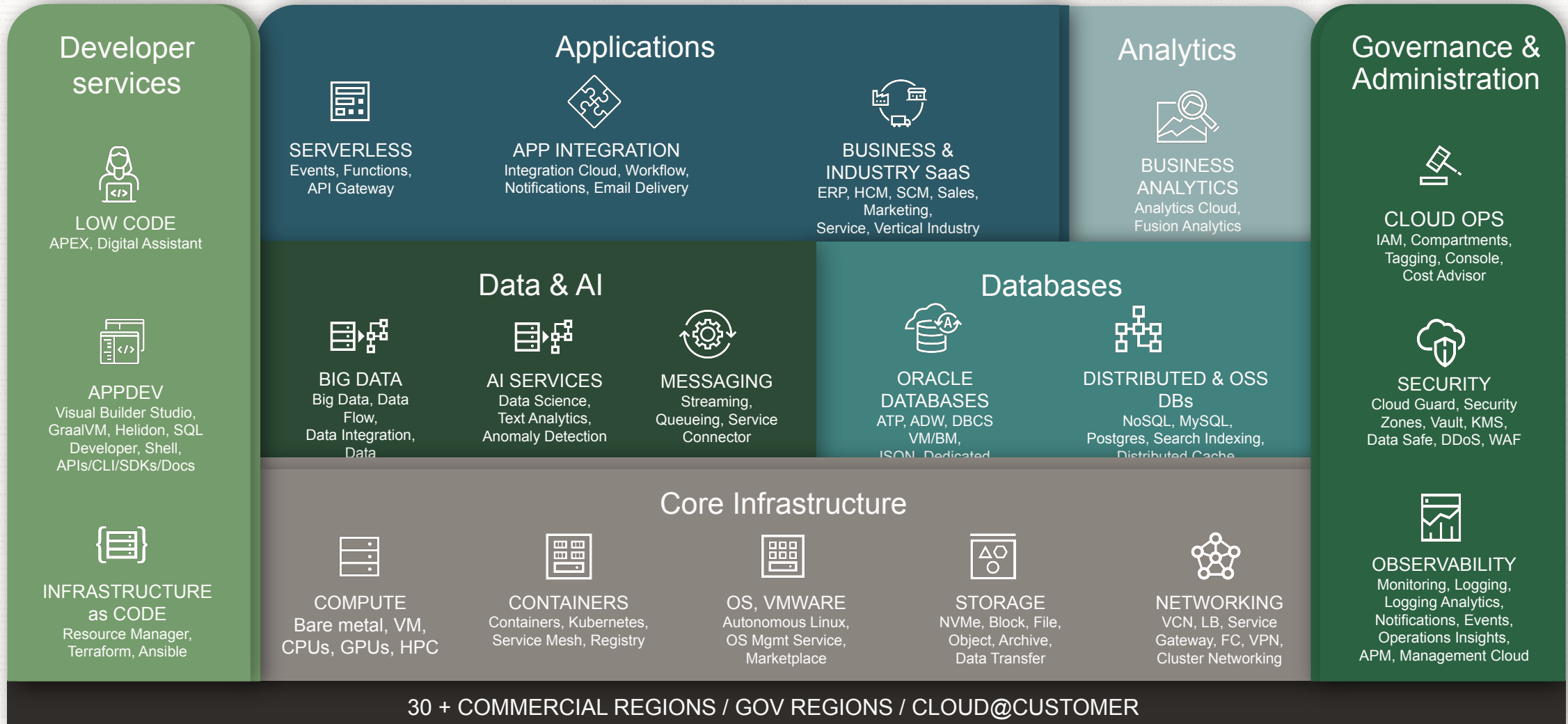


Oracle Cloud Infrastructure

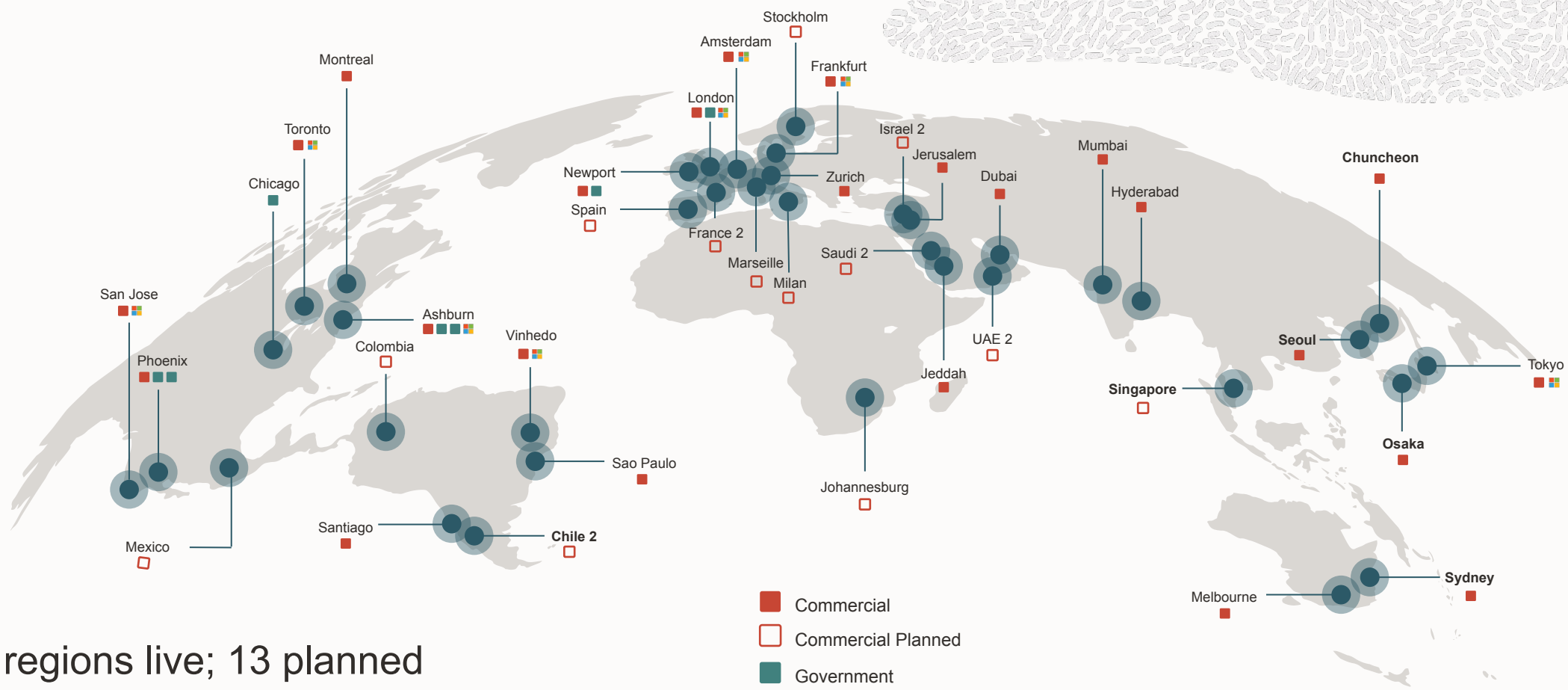
Built for all your workloads



Complete cloud capabilities



OCI offers cloud regions and multicloud around the world (as of 2022)



31 regions live; 13 planned
8 Azure Interconnect Regions

- Commercial
- Commercial Planned
- Government
- ■ ■ ■ Oracle Cloud and Microsoft Azure Interconnect



Global, regional, and industry compliance



REGIONAL

 GDPR [EU]	 PIPEDA [Canada]	 ENS [Spain]
 BSI C5 [Germany]	 ISMS [Korea]	 My Number [Japan]
 CITC [Saudi Arabia]	 Cyber Essentials Plus [UK]	 National Cyber Security Centre [UK]

GOVERNMENT

 DoD DISA SRG IL5	 FedRAMP	 CJIS
 EU Model Clauses	 VPAT-Section 508	 G-Cloud 12
 Canada Protected B		

INDUSTRY

 HIPAA	 PCI DSS – Level 1	 GxP
 TISAX	 FINMA	 BANCO CENTRAL DO BRASIL
 NHS IG Toolkit	 HD S	 FISC
 APRA	 FFIEC	

GLOBAL


SOC 1 : SOC 2 : SOC 3


9001 : 27001 : 27017 :
27018 : 20000-1


Level 2



Analyst and customer reviews



It's time to include Oracle as a viable option when evaluating public cloud providers



DeepZen Oracle, AWS, and Azure benchmarking shootout



IDC: Oracle IaaS (OCI) receives the highest customer satisfaction score



IaaS pricing patterns and trends 2020



“Oracle Cloud Infrastructure provides a high level of security, performance, and competitive cloud economics.”
Roy Illsley
Chief Analyst, Omdia

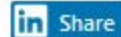
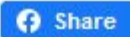


“Oracle Cloud Infrastructure was undeniably the clear choice, There is no better solution for databases than Exadata, and Oracle is the only cloud that offers it.”
Sanjay Date
Sr. Program Manager, 7-Eleven



“We explored multiple platforms, and Oracle Cloud Infrastructure was instrumental in helping us quickly scale our capacity and meet the needs of our new users.”
Eric S. Yuan
CEO, Zoom

CLOUD



DOD names cloud contenders for JEDI replacement

BY LAUREN WILLIAMS • NOV 23, 2021

The Defense Department has invited Amazon Web Services, Microsoft, Google and Oracle to compete for its massive warfighter cloud program.

Oracle makes it easy to move to the cloud: from design to go-live

Maximize TCO, minimize risk, accelerate your success

Flexible licensing, Volume discounts	Easy to migrate, no re-architecture, strong SLAs	Oracle Cloud Lift	Oracle Support Rewards
<p>Bring Your Own License BYOL from on-prem to OCI Extend your Oracle apps support to the cloud</p> <p>Universal Credits Credits that can be used for any infrastructure or platform services worldwide Volume discounts Ability to ramp consumption, and increase predictability</p>	<p>No Re-Architecture Application and data move as-is Keep customizations, integrations No retraining required</p> <p>Availability, Performance, and Manageability SLAs Including high performance compute, block volume, object storage, and FastConnect The first major cloud vendor to guarantee performance</p>	<p>White glove services to help you move and go-live at no additional cost Business Case Development Architecture Design Network/Security Review Onboarding Migration Training Go-Live Support</p>	<p>Earn rewards to reduce your tech license support bill, even down to zero Earn 25 cents for every \$1 you spend on OCI No limits to rewards you can earn, or how much you can apply</p>



OCI Resolves Customer Challenges for Cloud Adoption

1 Hardware Refresh

- CapEx cost of new hardware
- Hardware lock-in (e.g. IBM)



“We saw a financial performance that allowed us just out of the gate to save 30 to 35% in our CapEx expenditure.”

—Masahiko Tamurai, CEO
Workforce Software

2 Application Upgrades

- No hardware capacity to upgrade
- Moving to SaaS-based solution



“We migrated a global inventory management system...from an on-premises system to OCI.”

—Mike Morini, General Manager, Supply Chain Sales, Mazda
Motor Corporation

3 Issues with Hosting Provider

- Cannot guarantee SLAs
- Renewal triggers cost increase



“Everyone in the environment has really worked with us as a strong partner to help us complete the migration to Oracle Cloud.”

—Steve Challens, CISO
Prophecy International

4 Mergers and Divestitures

- New cost center in different country
- New legal entity in different country



“Oracle Managed Cloud Services provides us with the scalability and flexibility to successfully manage an expansive and complex organization that supports several finance and accounting management teams.”

—Paul Scribano, Vice President
Finance
IAC

OCI Resolves Customer Challenges for Cloud Adoption

5 High Run and Maintain Costs

- Non-standardized infrastructure vulnerable to security threats
- Old infrastructure with slow performance



“We looked for the best price-performance, security, and VMware integrations. We found that in OCI.”

—Sam Mahalingam, CTO
Altair

6 Exit the Data Center

- Managing data center is not strategic
- Difficult to keep up with technology
- Data center contract expiring



“Oracle's cloud architects took us from zero to production through the Oracle Cloud Lift Services.”

—Terence Schoenfeld, Technology Director
Cargill

7 DR/HA Requirements

- Change of regulatory requirements
- Business continuity requirements



“There was no other provider that provided the range of services that comes with the Oracle Dedicated Region. We believe we can deliver a modern, scalable and secure solution to help address the Australian government's needs.”

—Rob Kelly, Managing Director
Australian Data Centres

8 Greenfield Implementation

- New application implementation
- New module implementation



“OCI and Oracle Consulting were instrumental in reopening our doors to tourists.”

—Alberto Bruni, COO
Archaeological Park of Pompeii

The most complete support for hybrid and multi-cloud strategies



Oracle Public Regions

Hyperscale cloud regions in 30 worldwide locations



Dedicated Regions

All OCI services, running in customer data centers



Oracle Cloud VMware Solution

Native VMware on OCI in public cloud or dedicated regions



Exadata Cloud@Customer

Cloud Autonomous Databases, running in your data center



Roving Edge Infrastructure

OCI compute and storage for remote, disconnected use



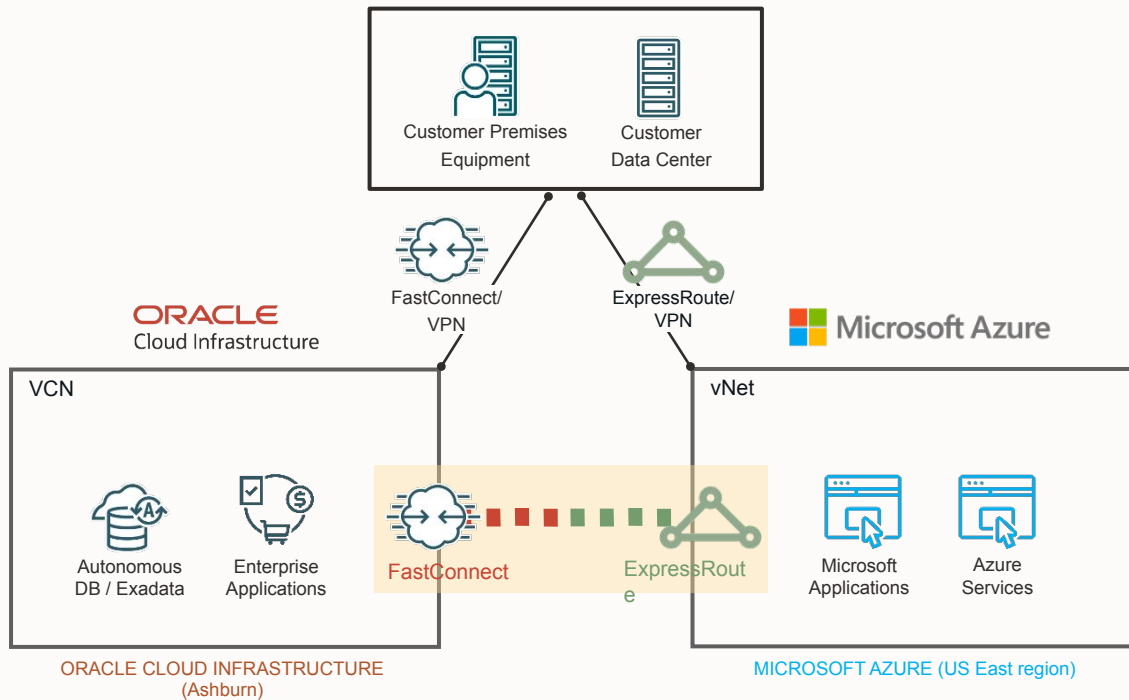
Microsoft Azure Interconnect

Regional low-latency integration for multicloud architectures

Worldwide or exactly where you need it, with scale and control

Oracle Cloud + Microsoft Azure Interconnect

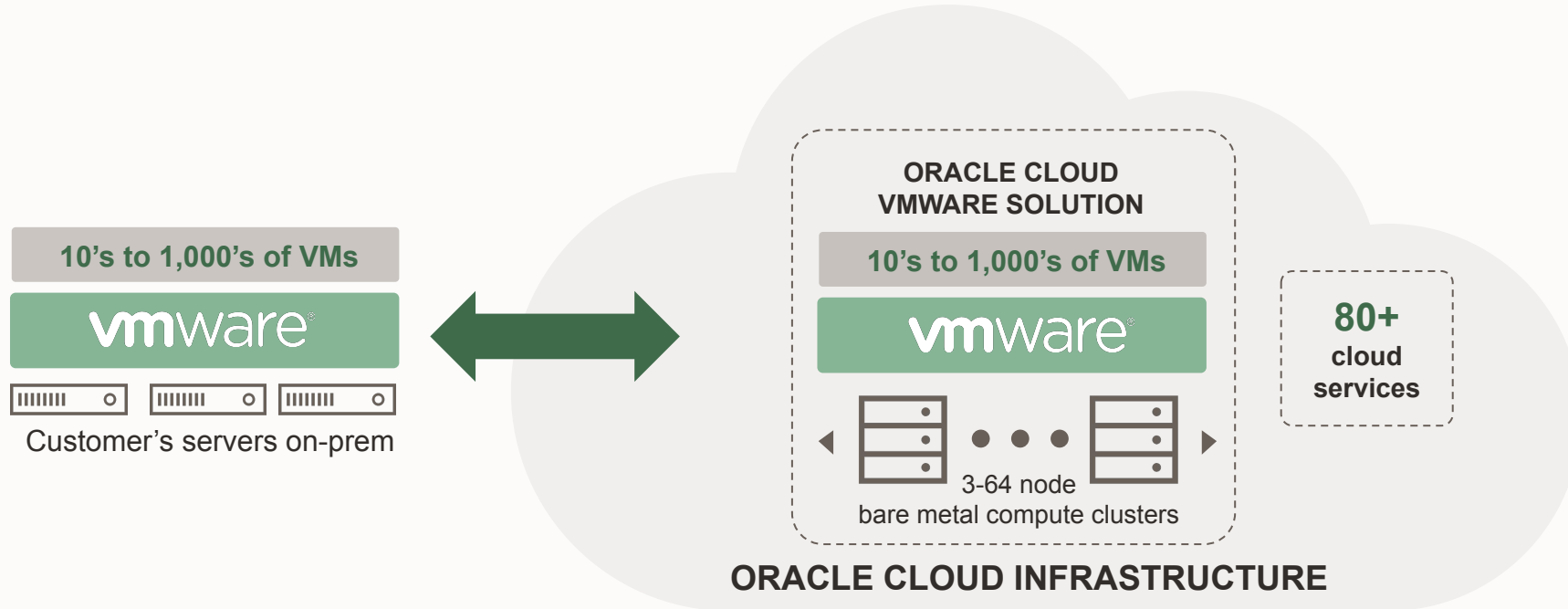
Multicloud solution



- ✓ Microsoft Azure and Oracle Cloud are **interconnected today**, so you can migrate and run mission-critical enterprise workloads across clouds
- ✓ **FastConnect and ExpressRoute** direct connection with 2 millisecond latency and no intermediate service provider required
- ✓ **Unified identity and access** management via single sign-on with automated user provisioning to easily manage resources across clouds
- ✓ **Collaborative support** of workloads across clouds, for example, custom and Oracle Applications on Azure with Oracle Database cloud services – connect best-in-class services across clouds
- ✓ **Available Now:** Ashburn, San Jose, Vinhedo, Toronto, London, Frankfurt, Amsterdam, Tokyo
- ✓ **Coming Soon:** Government, Asia, Europe regions



Oracle Cloud VMware Solution



- Key use cases:
- Data Center Migration
 - Hybrid Cloud Expansion
 - Disaster Recovery Site

Protect VMW Investment

Most like on-premises VMW
Control versions, policies
Full access, all features

Modernize Infrastructure

Elastic capacity
OCI + NSX + hybrid flexibility
Security-first architecture

Modernize Applications

Increase performance & scale
Integrate 80+ OCI services
Integrate Oracle SaaS

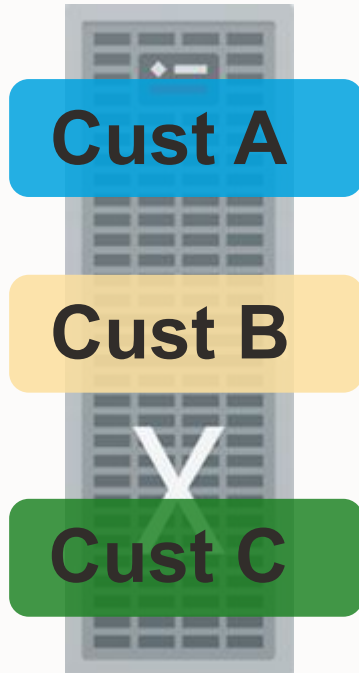
Global Availability

23 commercial regions
5 US Gov regions
OCI Dedicated Region

(June 2021)



Multi Customer – One ExaCC, Many Customers



Multi-Customer Model
Available To

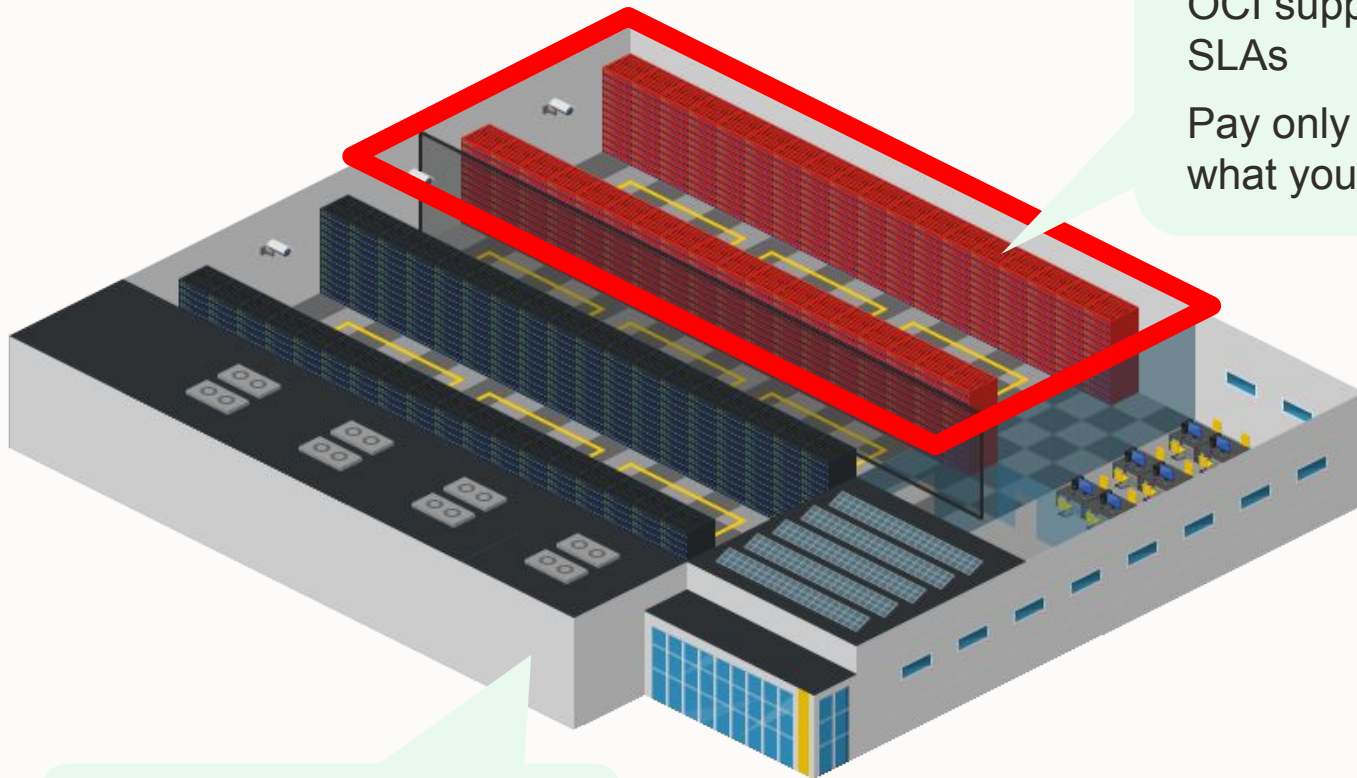
- **Government Owned Clouds**
- **Hosting Service Providers (HSP)**

License Types Permitted Under
Multi-Customer Model

- **BYOL**
- **License Included**

Oracle Dedicated Region Cloud@Customer

All the capabilities of an Oracle public cloud region, delivered on-premises



OCI support & SLAs

Pay only for what you use

Installed and operated at customer site by OCI

80+ OCI CLOUD SERVICES

Latest compute, storage, networking, security services

Modernize Data Platform: Autonomous Database, Exadata, MySQL + Heatwave, Object Storage Data Lake, Big Data services like Spark, Data Science

Optimize Apps: Observability and Management

Modernize Applications: Developer Services like Container Engine, Kubernetes, DevOps

SaaS in your own data center: Oracle Cloud Applications like ERP, HCM, ACX



Two free trial options

New

Always free

Services you can use for an unlimited time

+

Free trial

Free credits for 30 days

Learn, explore, and build for free

oracle.com/cloud/free/



ORACLE